Business Information Report: Innovtive Tchncal Slutions Inc

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- Not For Distribution -

IN DATE

DUNS: 87-456-9015 INNOVATIVE TECHNICAL SOLUTIONS, INC.

ITSI

2730 SHADELANDS DR STE 100 AND BRANCH(ES) OR DIVISION(S) WALNUT CREEK CA 94598 TEL: 925 946-3100

DATE PRINTED JUN 17 2005

CIVIL/ENVIRONMENTAL STARTED 1994 ENGINEERING & SALES

SIC NOS.

87 44 87 48

SUMMARY

RATING 1R3

\$33,000,000 \$33,000,000 240(110 HERE) CONSTRUCTION EMPLOYS 240(1: HISTORY CLEAR

FINANCING SECURED

CHIEF EXECUTIVE: DEVENDRA K. SHUKLA, PRES-CEO

* * * CUSTOMER SERVICE * * *

_______ If you have questions about this report, please call our Customer Resource

Center at 1-800-234-3867 from anywhere within the U.S. If you are outside the U.S., contact your local D&B office.

*** Additional Decision Support Available ***

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. or visit our website at www.dnb.com.

______ * * * SUMMARY ANALYSIS * * * ______

The Summary Analysis section reflects information in D&B's file as of June 13, 2005.

RATING SUMMARY

The "1R" portion of the Rating (the Rating Classification) indicates business size of 10 or more employees for this company. The "3" on the right (Composite Credit Appraisal) indicates an overall "fair" credit appraisal. This credit appraisal was assigned because the payment information in D&B's file on this company indicates slowness in meeting trade obligations and the presence of "Secured Financing" in D&B's file.

Below is an overview of the company's D&B Rating(s) since 10/25/94:

RATING

DATE APPLIED

1R3	02/20/98
1R4	11/11/97
1R3	12/10/96
-	11/10/95
ER8	10/25/94

* * * PAYMENT SUMMARY * * *

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 74.

This PAYDEX score indicates that payments to suppliers average 9 days beyond terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 78% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	TOTAL	TOTAL DOLLAR	LARGEST HIGH	용 W/IN	DAYS SLOW				
	RCV'D	AMOUNTS	CREDIT	TERMS	<31	31-60	61-90	91+	
	#	\$	\$	뭄	+ ~ %	8	8	 왕	
Total in D&B's file	93	509,450	90,000	ı					
Top 10 Industries:									
1 Nonclassified	1:1	88,600	30,000	77	18	4	1	_	
2 Whol electrical equi		30,650	15,000	100	-	_	•	_	
3 Radiotelephone commu		11,150	10,000	100	_	_	-		
4 Short-trm busn credi		25,050	10,000	100	-		_	_	
5 Arrange cargo transp		90,050	90,000	100	-	-		_	
6 Whol lumber/millwork		22,500	20,000	94	б	-	-	~	
7 Mfg public bldg furn	1.	85,000	85,000	50	50		-	_	
8 Ret-direct selling	1	40,000	40,000	100	-	_	-	_	
9 Misc computer service		30,000	30,000	100	-	-	-	_	
10 Whol const/mine equi	.p 1	25,000	25,000	50	50	=	-	-	
11 OTHER INDUSTRIES	50	58,400	7,500	75	18	4	3	-	
Other Payment Categorie	s:					,			
Cash experiences	0	0	a	ł					
Payment record unknown	. 3	3,050	2,500	ł					
Unfavorable comments Placed for collection	0	0	0	t		٠			
with D&B	0	0							
other	0	N/A							

The highest "Now Owes" on file is \$65,000 The highest "Past Due" on file is \$7,500

Dun & Bradstreet has 93 payment experiences in its file for this company. For your convenience, we have displayed 80 representative experiences in the PAYMENTS section.

PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

Antic - Anticipated (Payments received prior to date of invoice)
Disc - Discounted (Payments received within trade discount period)
Ppt - Prompt (Payments received within terms granted)

REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
06/05	Ppt	5000	2500			
05/05	Ppt	40000	15000	-0-	N30	1 Mo
	Ppt	30000	30000	-0-		1 Mo
	Ppt	20000	10000	500		1 Mo
	Ppt	15000	750	~ 0 -		1 Mo
	Ppt	7500	50	-0-		1 Mo
	Ppt	7500	2500	-0-		1 Mo
	Ppt	7500	5000	-0-		1 Mo
	Ppt	5000	5000	-0-		1 Mo
	Ppt	5000	1000	100	N30	1 Mo
	Ppt	2500	2500	0		1 Mo
	Ppt	1000	50	-0-		2-3 Mos
	Ppt	1000	1000	-0-		1 Mo
	Ppt	1000	-0-	-0-		6-12 Mos
•	Ppt	750	-0-	~ O ~		2-3 Mos
	Ppt	500	-0-	-0-		1 Mo
	Ppt	500	-0-	-0-	ИЗ 0	6-12 Mos
	Ppt	250	250	-0-	1 10 N30	l Mo
	Ppt	250	250	~ 0 ~		1 Mo
	Ppt	100	-0-	- 0 -	N30	1 Mo
	Ppt	100	100	-0-		1 Mo
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt	50	-0-	-0-		4-5 Mos
	Ppt	50	50	-0-		1 Mo
	Ppt-Slow 30	85000	35000	7500		1 Mo
	Ppt-Slow 30	30000	30000	5000		1 Mo
	Ppt-Slow 30	7500	5000	1000		1 Mo
	Ppt-Slow 30	2500	-0-	-0-		4-5 Mos
	Ppt-Slow 30 Ppt-Slow 30	2500 1000	250 50	250 -0-		1 Mo
	Slow 60	500	-0-	-0-	NOΩ	1 Mo
	Slow 30-90	1000	-0-	-0-	N30	4-5 Mos
04/05	Ppt Ppt	90000	65000	-0-	N30	1 Mo 1 Mo
04/05	Ppt	15000	2500	-0-	1/20	1 Mo
	Ppt	10000	7500	-0-		1 Mo
	Ppt	5000	-0-	-0-		1 Mo
	Lease agreement		Ū	J		1 110
	Ppt	2500	-0-	-0-		6-12 Mos
	Ppt	2500	1000	-0-	N30	1 Mo
	Ppt	2500	750	-0-		1 Mo
	Ppt	750	-0-	0		6-12 Mos
	Ppt	750	~ 0 ~			6-12 Mos
	Ppt	500	250	-0-		1 Mo
	Ppt	500	500	-0-		1 Mo
	Ppt	250	-0-	-0-	N30	6-12 Mos
	Ppt	250	-0-	-0-		1 Mo
	Ppt	250	100	-0-		1 Mo
	Ppt	100	- 0 -	-0-		6-12 Mos
	Ppt	100	50	-0-		1 Mo
	Ppt	100	-0-	-0-	ИЗ 0	6-12 Mos
	Ppt	100	100	-0-		1 Mo
	Ppt	100		_		1 Mo
	Ppt	50	~ 0 ~	-0-		1 Mo
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt Close DO	50	-0-	-0-		1 Mo
	Ppt-Slow 90	500	500	-0-		2-3 Mos

	Slow	30	500	500	500	•			
	Slow	30-60	2500	-0-	-0-			4-5	Mos
	Slow	90	250	250	-0-			2-3 1	Mos
	(059)		2500	2500	-0-			1 Mo	
	Acc	ount in	dispute.						
	(060)		50					1 Mo	
	Sat	isfactor	ту.						
03/05	Ppt		100	-0-	-0-			б-12	Mos
	Ppt-S	Slow 30	2500	- 0 -	-0-			4-5 1	Mos
	Ppt-S	Slow 30	250	100	- O -	И30		1 Mo	
	Ppt-S	Slow 90	250	250	250			2-3 1	Mos
	Slow	30	250	-0-	-0-			6-12	
02/05	Ppt		500	500	-0-			1 Mo	
	Ppt		250	-0-	-0-	N30		6-12	Mos
	Slow	30	250	250	250	N30			
01/05	Ppt		50	-0-	-0-			6-12	Mos
	Slow	5	500	500				1 Mo	
	Slow	60-90	1000	100	100	И30			
	Slow		50	50	50			6-12	Mos
11/04	(073)		750					1 Mo	
	Sat	isfactor	у.						
09/04	Slow		250	-0-	-0-			6-12	Mos
08/04	Ppt-S	Glow 60	7500	~ 0 ~	-0-	N30		6-12	Mos
06/04	Ppt		2500	250					
	Lea	ase agree	ement						
	Ppt		100	- 0 -	-0-			6-12	Mos
	Ppt		50	-0-	-0-			6-12	Mos
	Slow		500	500	500				
04/04	Slow		500	250	-0-	N30		1 Mo	
	*	Daimort	ovnovionaca	rofloct	how bill-	DEC MC	4		ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ

^{*} Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

FINANCE

06/09/05 On June 9, 2005, Joanne Stidham, confirmed company name, address, principals, annual sales and operational information using Dun & Bradstreet's Internet-based update method (eUpdate) at www.dnb.com.

PUBLIC FILINGS

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

* * * UCC FILING(S) * * *

COLLATERAL: All Inventory and proceeds - All Account(s) and proceeds - All

General intangibles(s) and proceeds - All Equipment and proceeds -

All Chattel paper and proceeds

FILING NO: 0112060712 DATE FILED: 04/24/2001

Original LATEST INFO RECEIVED: 05/14/2001

SEC. PARTY: MID-PENINSULA BANK, SAN LEANDRO, FILED WITH: SECRETARY OF

STATE/UCC DIVISION,

DEBTOR: INNOVATIVE TECHNICAL SOLUTIONS, CA

INC.

^{*} Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

COLLATERAL: Equipment and proceeds

FILING NO: 0201460590

DATE FILED:

01/11/2002

TYPE: Original LATEST INFO RECEIVED: 01/28/2002 SEC. PARTY: XEROX CORPORATION, LEWISVILLE, FILED WITH: SECRETARY OF

STATE/UCC DIVISION.

INNOVATION TECHNICAL SOLUTIONS

CA

DEBTOR:

This data is for informational purposes only, certification can only be

obtained through the Sacramento Office of the California Secretary of State.

> The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

HISTORY 06/09/05

> DEVENDRA K. SHUKLA, PRES-CEO DIRECTOR(S): THE OFFICER(S)

> > * * * CORPORATE AND BUSINESS REGISTRATIONS * * * REPORTED BY THE SECRETARY OF STATE

OR OTHER OFFICIAL SOURCE AS OF 06/03/2005

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

REGISTERED NAME: INNOVATIVE TECHNICAL SOLUTIONS, INC.

CORPORATION TYPE: PROFIT BUSINESS TYPE: CORPORATION FILING DATE: 05/27/1994

REGISTRATION ID #: C1834058

STATE OF ORGANIZATION (INCORPORATION): CALIFORNIA DATE OF ORGANIZATION (INCORPORATION) : 05/27/1994

STATUS: ACTIVE

WHERE FILED: SECRETARY OF STATE/CORPORATIONS DIVISION, SACRAMENTO, CA

REGISTERED AGENT: DEVENDRA SHUKLA, 2730 SHADELANDS DR STE 100, WALNUT CREEK, CA 94598

PRINCIPALS: DEVENDRA SHUKLA, PRESIDENT, 2868 COMISTAS DR, WALNUT CREEK

CA 94598

Business started 1994 by Devendra K. Shukla. 100% of capital stock is owned by Devendra K. Shukla.

DEVENDRA K. SHUKLA born 1946. 1994-present active here.

OPERATION

06/09/05 Provides facilities support management services. Provides

business consulting services, specializing in environmental services. Terms are net 30 days. Has 250 account(s). Sells to commercial concerns and government. Nonseasonal.

EMPLOYEES: 240 which includes officer(s). 110 employed here. FACILITIES: Leases 9,000 sq. ft. on 1, 2 floor of 2 story frame building.

LOCATION: Suburban business section on side street.

BRANCHES: This business has additional branches; detailed branch information is available in D&B's linkage or family tree products. 99999

06-17(6XC /002)

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FULL DISPLAY COMPLETE

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